

FIRM VALUATION

Based on future cash flows, how much is the company worth today?

The Problem

Suppose that a firm has estimated free cash flows over the next 5 years to be:

Year 1	\$250M
Year 2	\$325M
Year 3	\$275M
Year 4	\$425M
Year 5	\$375M

After year 5, the company expects to grow at a constant rate of 4.5%.

Their weighted average cost of capital is 10.75%.

What is the value of the firm today?

The Book's Stupid, Time-consuming Way to Do It

Our beloved book tells you to "simply" apply this formula:

$$V_{\text{firm}} = \sum_{t=1}^T \frac{\text{FCFF}_t}{(1 + \text{WACC})^t}$$

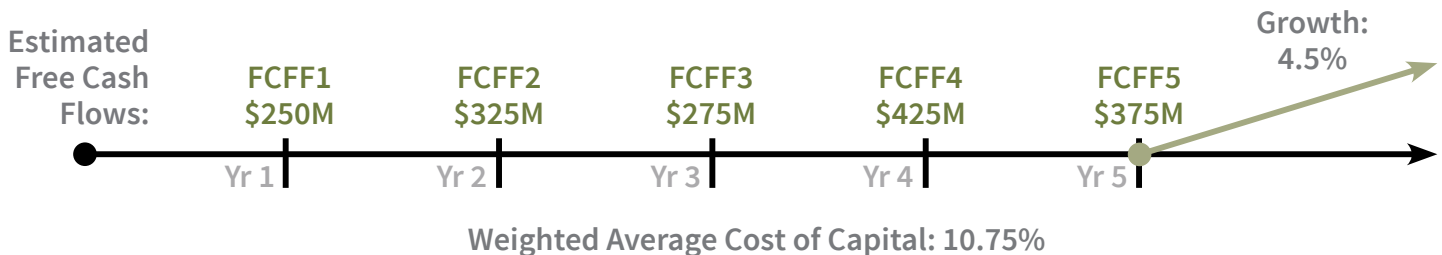
Yeah, good luck with that. If you can even figure out what that big crazy E is, your work ends up looking like this:

$$V_{\text{firm}} = (250M / 1.1075^1) + (325M / 1.1075^2) + (275M / 1.1075^3) + (425M / 1.1075^4) + (375M + ((375M \times 1.045) / (.1075 - .045)) / 1.1075^5)$$

$$V_{\text{firm}} = (250M / 1.1075) + (325M / 1.2266) + (275M / 1.3584) + (425M / 1.5044) + (6645.4M / 1.6662)$$

$$V_{\text{firm}} = 225.734M + 264.96M + 202.444M + 282.505M + 3988.357M$$

$$V_{\text{firm}} = \$4.964B$$



The Wonderfully Delightful, Fast & Easy, "Why Does the Book Have to Be Such a Jerk" Way to Do It

- 1) Use the Gordon Growth Model to find the value of all future cash flows that happen after year 5:

$$V_5 = \frac{\text{FCFF}_6}{\text{WACC} - g}$$

They only gave us FCFF5, but we need FCFF6 to use the GGM*. How? See "Finding FCFF6" over on the right.

*If you need help understanding why we need FCFF6 to find V5, check out my sheet on the Gordon Growth Model.

$$V_5 = \$391.9M / (10.75\% - 4.5\%)$$

$$V_5 = \$6270.4M$$

- 2) Add that number to year 5 cash and then solve for NPV.

$$CF_0 = 0$$

$$C_01 = 250M$$

$$C_02 = 325M$$

$$C_03 = 275M$$

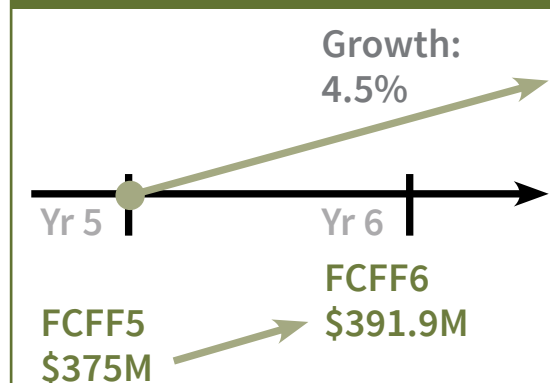
$$C_04 = 425M$$

$$C_05 = 6645.4M (375M + 6270.4M)$$

$$I = 10.75 (\text{WACC})$$

$$\text{NPV} = \$4.964B$$

FINDING FCFF6



You know FCFF5, and that cash flows will increase 4.5% per year after that. This means finding FCFF6 is as easy as increasing FCFF5 by the growth rate: $\$375M \times 1.045 = \$391.9M$

Boom. Done. Big crazy E can go jump in a lake.